**Spring 2017**

Erlan Bakiev, Ph.D. **Office Hours**: Thursday. 12:15 p.m.-12:45 p.m.

Room

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**Required Textbook**

Ray A. August, Don Mayer and Michael Bixby (2012). *International Business Law, 6/E*

Prentice Hall

ISBN-10: 0132718979 • ISBN-13: 9780132718974

**A.**

**Course Description**

This course concerns the study of business law. Rules of law govern many aspects of business. An understanding of legal rules and ethical constraints provides a framework for making sound business decisions, facilitates commercial transactions, and promotes order in the marketplace. This course focuses on the organization and operation of the legal system, legal rules and ethical constraints that impact business, and the practical application of these rules and constraints to real-world situations. Emphasis is placed on analytical problem solving and ethical decision making.

**Learning Objectives**

This course introduces business law theories that will allow students to analyze cases and their theoretical applications of organization system.

Our study of the legal and ethical environment of business is designed to help students accomplish the following objectives:

1. Recognize legal and ethical issues when making business decisions.

2. Gain an enhanced understanding of legal rules and ethical constraints.

3. Improve analytical problem solving and ethical decision making skills.

4. Apply knowledge and skills to address and manage potential problems before they become actual, expensive problems.

5. Evaluate expert advice and determine the extent to which it should be incorporated into business decisions.

**Course Requirements**

1.) **Session Article Preparation, Presentation, and Discussion**

Since session article preparation and discussion play a critical role in obtaining knowledge and understanding of topics in this course, students are encouraged to read the required readings for each session, and be ready to discuss in depth its essential ideas in the class. Please be ready to present the key messages of the article to the class in a clear and concise way and try to answer the following questions when you do your readings:

What are the main issues raised by assigned readings? What are the research questions of the readings? What are the main arguments or findings of the article? Which theoretical perspectives can be applied to organizational situations?

2) **Exams**

Exams are in a multiple-choice format, testing your ability to analyze hypothetical situations and determine the extent to which various legal rules and ethical constraints apply. There are no make-up exams. Students will have two exams:

1. ) Mid-term (**20%**) The mid-term will be an in-class exam designed to assess student facility with concepts. There may be some objective format items such as multiple-choice.
2. ) Final (**20%**) The final exam will be a multiple-choice exam comprised of concepts and applications discussed in class.

3.) **Term Project**

Term Project (**30%**) Students will form groups, and conduct a team project to analyze any public (nonprofit) organization or private company with the concepts and tools discussed in the course. Please choose some specific organizational issues and apply the concepts developed in the class to make diagnosis, analyses, and give suggestions. If you plan to submit an empirical study the information on organizations can be collected from public data sources, such as data banks of university, from newspapers and magazines, and any other public sources.

Each group will present their Team Projects on the session of 11**th** and 14th **of** **May 2017**. Each team will be given 10 minutes to present their project. For questions and discussion will be given 5-10 minutes for each group.

The written report (article) of the Team Project should be returned on 4**th** and 7th **of** **May 2017** and shouldn’t exceed 15 pages (not including cover page, using Times New Roman, font size 12, double spaced).

4) **Assignments**

In this part several homework assignments will be assigned over the course of the semester. Unless the professor says otherwise, each project must be developed and completed by each student without the help of others. The purpose of each project is to reinforce the application of concepts discussed in class. Unless the professor says otherwise, each project is due in two weeks.

**Grading Criteria**

-Session Article Preparation, Presentation, and Discussion **10 %**

-Exams **40%**

-Term Project **30 %**

-Assignments **20%**

**Attendance Policy**

Attendance is important to stay on top of class material and homework assignments. Students are encouraged to come to class, but are left with the responsibility of managing their own attendance. Attendance will be taken for the purpose of explaining poor performance should the need arise.

**Evaluation Policy**

Students will be allowed to make-up an exam or submit homework or other assignments beyond a deadline only with written documentation (e.g., doctor’s letter) for extenuating circumstances covered under IAAU University policy.

**Caveat**

The instructor reserves the right to change the schedule, assignments, and/or evaluation criteria throughout the semester. Any changes will be announced to the class with sufficient notice to prepare for the changes. It is your responsibility to keep informed about discussion topics and assignments. If in doubt, check with your instructor.

**B.**

**Tentative Agenda**

***Topic*** ***Assigned Reading*** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Part 1**

**Week 1: Introduction to BL**

Read text **Chapter 1/ materials on web page**

**Week 2: Court Systems**

Read text **Chapters 2-3/ materials on web page**

**Part 2**

**Week 3: Ethics and Social Responsibility**

Read text **Chapters 4-6/ materials on web page**

**Part 3**

**Week 4:**  **Torts and Crime** Read text **Chapters 7-10/ materials on web page**

**Week 5: Contracts** Read text **Chapters 11-14/ materials on web page**

**Week 6: Capacity, Legality and Assent**

Read text **Chapters 13-17/ materials on web page**

**Week 7:**  ﻿**Performance and Remedies**

Read text **Chapters 14-17/ materials on web page**

**Week 8: Midterm Exam**

**Week 9:  White Collar Crimes**

Read text **Chapters 18-20/ materials on web page**

**Week 10:**  **Warranties and Liabilities**

Read text **materials on web page**

**Week 11:** **Employment Law**   

Read text **materials on web page**

**Week 12:**  **Agency Relationship**

Read text **materials on web page**

**Week 13:** **Term Project Presentations**

**Prepare reports and PPT Presentations**

**Week 14:** **Final Exam**

**C.**

**CLASS SCHEDULE**

**Weekly Schedule/Assignment**

|  |  |  |
| --- | --- | --- |
| **Week/Date** | **Session/Topic** | **Assignment**  **(Turn in the beginning of class session)** |
| **Part 1** | **Introduction to Business Law** |  |
| 1  Jan. 17/20 | **Introduction to Business Law** | Read the Chapter 1 |
| **Part 2** |  |  |
| 2  Jan. 24/27 | **Court systems** | Read the Chapter 2 and assigned articles;  **\*\*\*\*Decide on your term project topic** |
| 3  Jan. 31/ Feb. 3 | **Business Ethics and Social Responsibility** | Read the Chapter 3 and assigned articles;  **\*\*\*\*Submit Assignment 1** |
| 4  Feb. 7/10 | **Torts and Crime** | Read the Chapter 4 and assigned articles |
| 5  Feb. 14/17 | **Contracts** | Read the Chapters 5-6 and assigned articles  **\*\*\*\*Submit Assignment 2** |
| 6  Feb. 21/24 | **Capacity, Legality and Assent** | Read the Chapter 7 and assigned articles; |
| **Part 3** |  |  |
| 7  Feb. 28/Mar. 3 | **Performance and Remedies** | Read the Chapter 8 and assigned articles;  **\*\*\*\*Submit Assignment 3** |
| 8  Mar. 7/10 | **\*\*\*\*\*\*Midterm Exam** | Read the Chapter 9 and assigned articles; |
| 9  Mar. 14/17 | **White Collar Crimes** | Read the Chapter 10 and assigned articles  **\*\*\*\*\*Please submit draft of your term project**  **\*\*\*\*Submit Assignment 4** |
| 10  Mar. 21/24 | **Warranties and Liabilities** | Read the Chapter 11 and assigned articles |
| 11  Mar. 28/31 | **Employment Law** | Read the Chapter 12 and assigned articles;  **\*\*\*\*Submit Assignment 5** |
| 12  May 4/7 | **Agency Relationship** | Read the Chapter 13 and assigned articles;  **\*\*\*\*Submit your term project** |
| **Part 4** |  |  |
| 13  May 11/14 | **\*\*\*\*\*Term Project Presentations** | Read the Chapter 14 and assigned articles; |
| 14  May 18/21 | **\*\*\*\*\*Final Exam** | Read the Chapters 15-16 and assigned articles; |